



Taiwan Line Tek Electronics Co., Ltd.

2024 AUG

Speaker: Wenyu Jiang Spokesperson and Special Assistant to the Chairman



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World wide



Operating performance in the first half of 2024

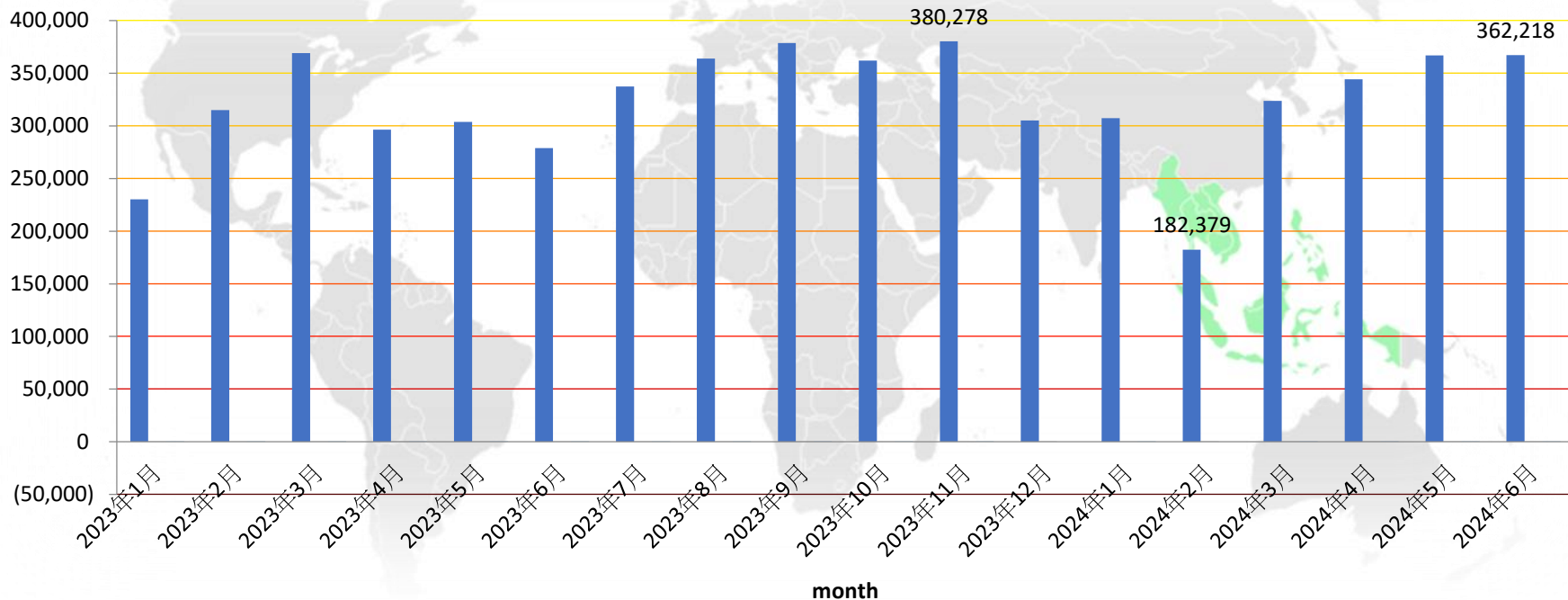


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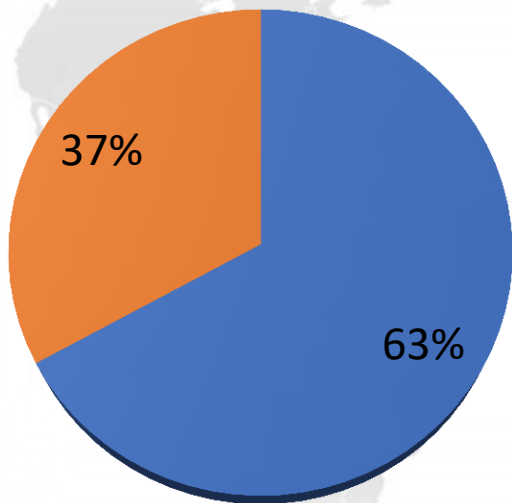
Revenue in the first half of 2024

Revenue : 1.89 billion

YOY +5.5%

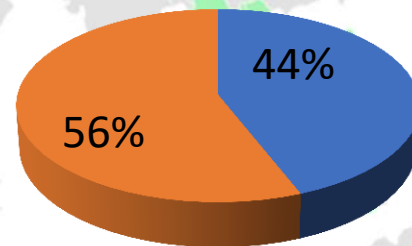


AC/ DC specific gravity



■ AC
■ DC

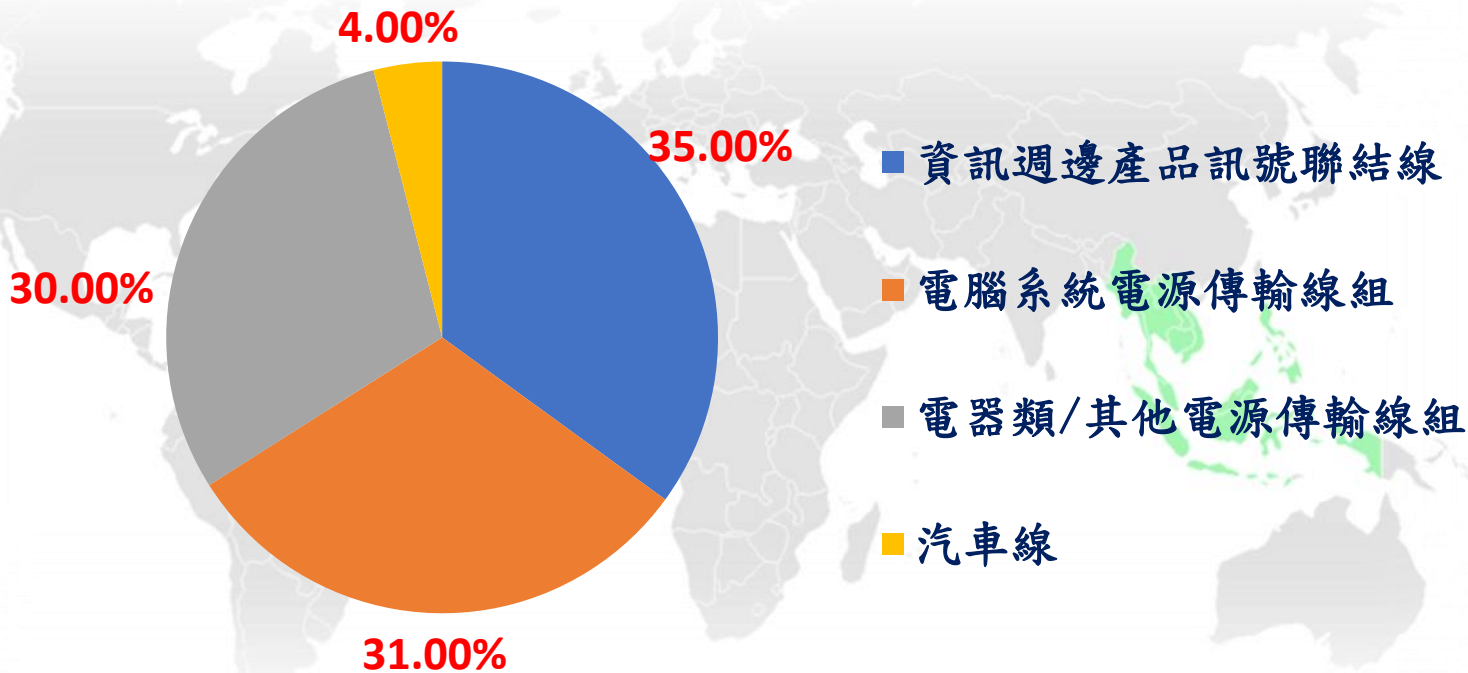
Sales proportion



■ 內銷
■ 外銷



2024上半年





經營成果

2024上半年

營收
本期 NT\$18.92億
同期 NT\$17.94億
↑ 5.5%

稅後淨利
本期 NT\$1.51億
同期 NT\$0.83億
↑ 81.7%

EPS
本期 1.01元
同期 0.59元

近10年半年報 EPS



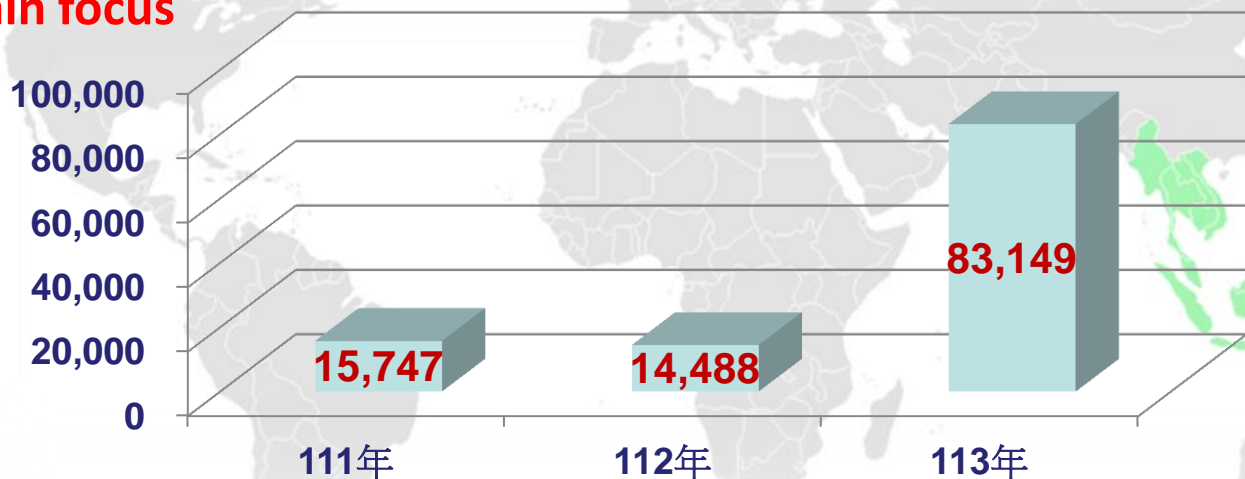
Operating gross profit margin 14% Operating net profit margin 3% EPS 1.01

Factors affecting profitability in the first half of the year :

- ◆ Integrate Taiwan, Mainland China and Vietnam information system updates to affect production
- ◆ Vietnam factory's production capacity needs to be improved to affect profits
- ◆ Raw material prices rise / copper rises by 30% ; plasticizers in PVC raw materials rise by 150%
- ◆ Appreciation of US dollar

Overall capital expenditure : approximately 120 million; equipment expenditure approximately 84 million

In response to customer needs and Vietnam factory operations : R&D automation is the main focus



Vietnam factories account for 40%

Unit : thousand yuan

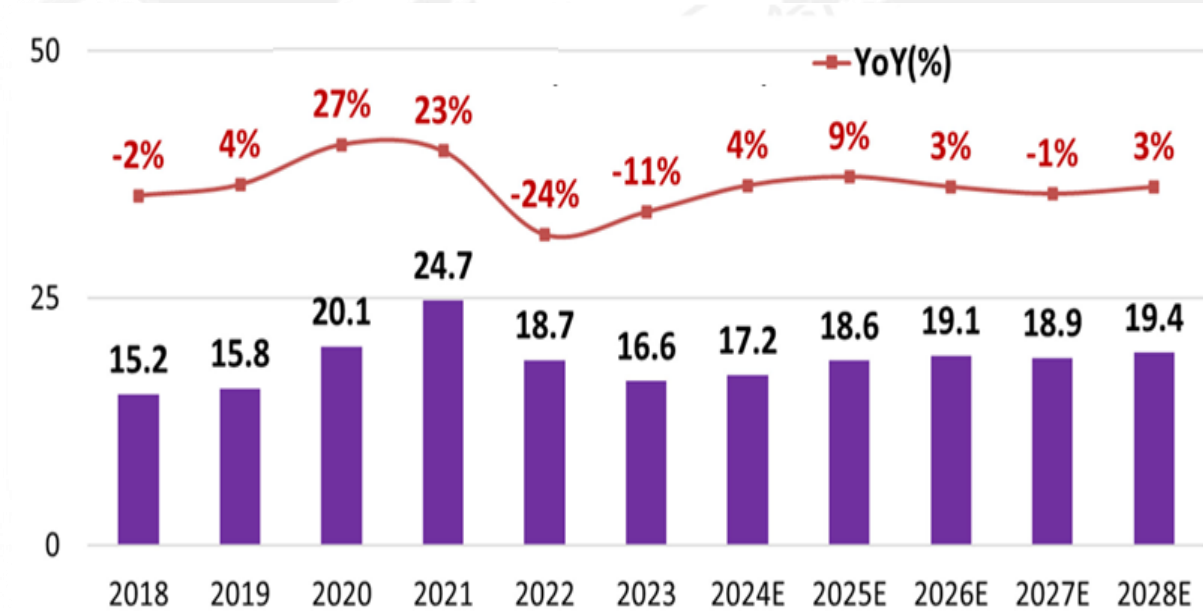


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Overview of the second half of 2024

Digitimes estimates that NB shipments will reach approximately 17.2 million units in 2024 and 18.6 million units in 2025



NB shipments will rebound from bottom

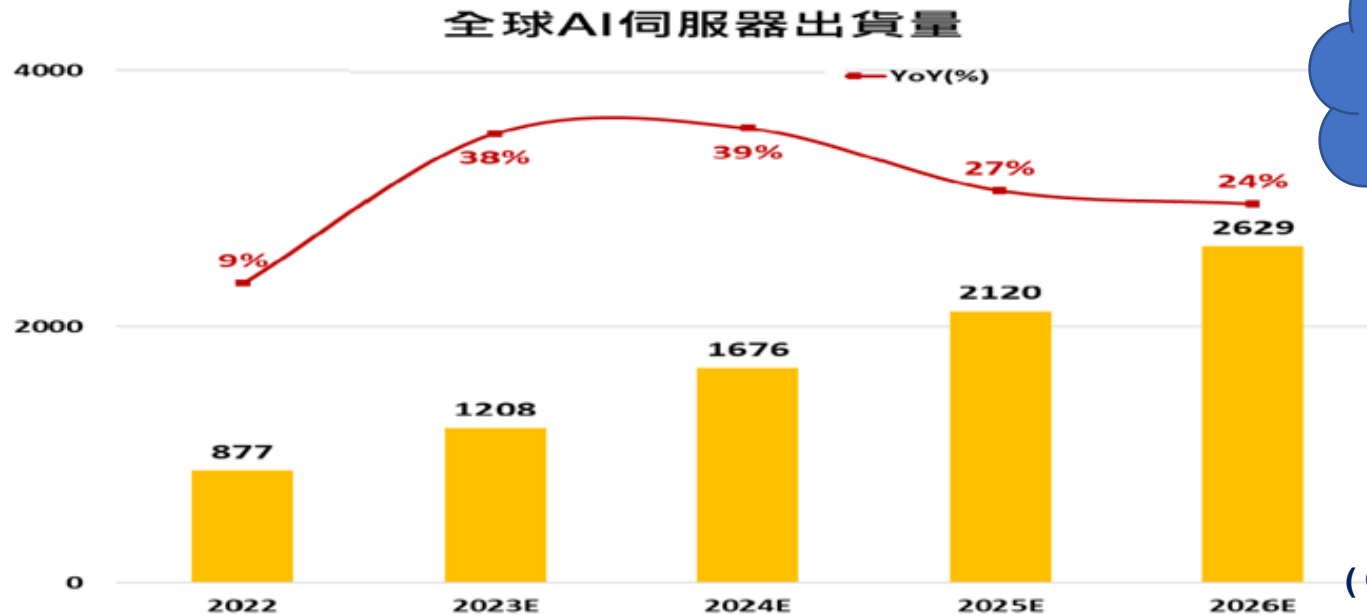
**Smart mobility :
Robot + smart doorbell +
smart speaker** →

**Smart doorbell outdoor camera
cable**

**First half : 8.48%
Quarterly growth → 10%**



From cloud AI servers to edge devices, driving the AI PC and AI mobile phone markets.

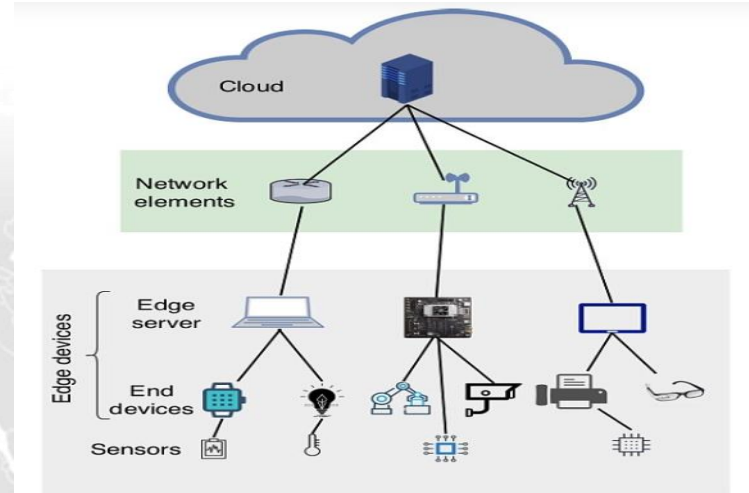
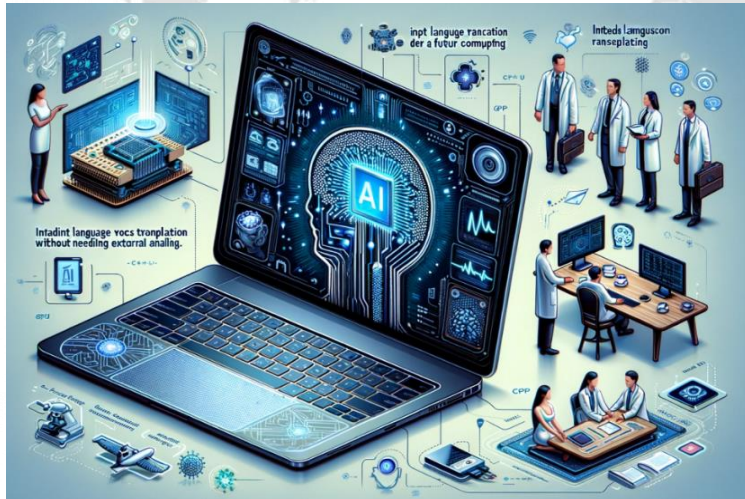


The global AI Server output value is estimated to reach US\$ \$187 billion

(Qiantai)

AI artificial intelligence / server :

First half of the year : 5 %
Quarterly growth → >10 %



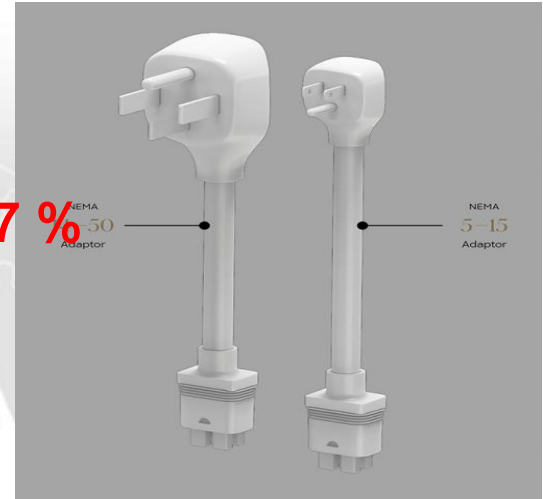
Servers : Strong demand for AI servers in 2024 is expected to benefit significantly. The inventory of traditional servers is being depleted, and the growth rate is still expected to increase.



Electric vehicle wire

First half : 4%

Quarterly growth → 7%

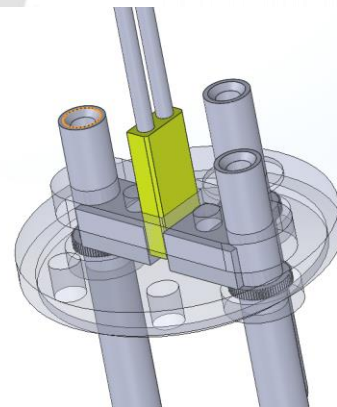
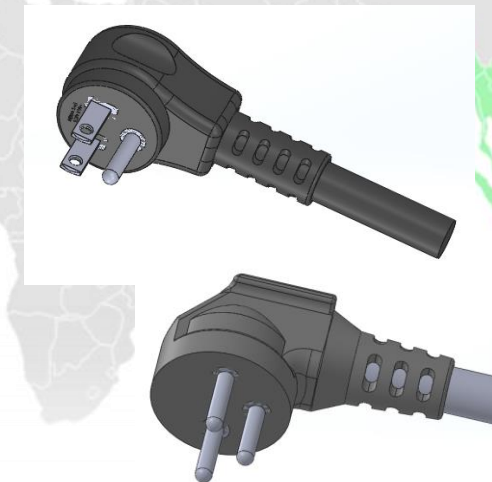


- ◆ The overall environment in the first half of the year was not good, and revenue differed significantly from the previous period.
- ◆ With the company's expanded layout, automotive products are expected to resume growth

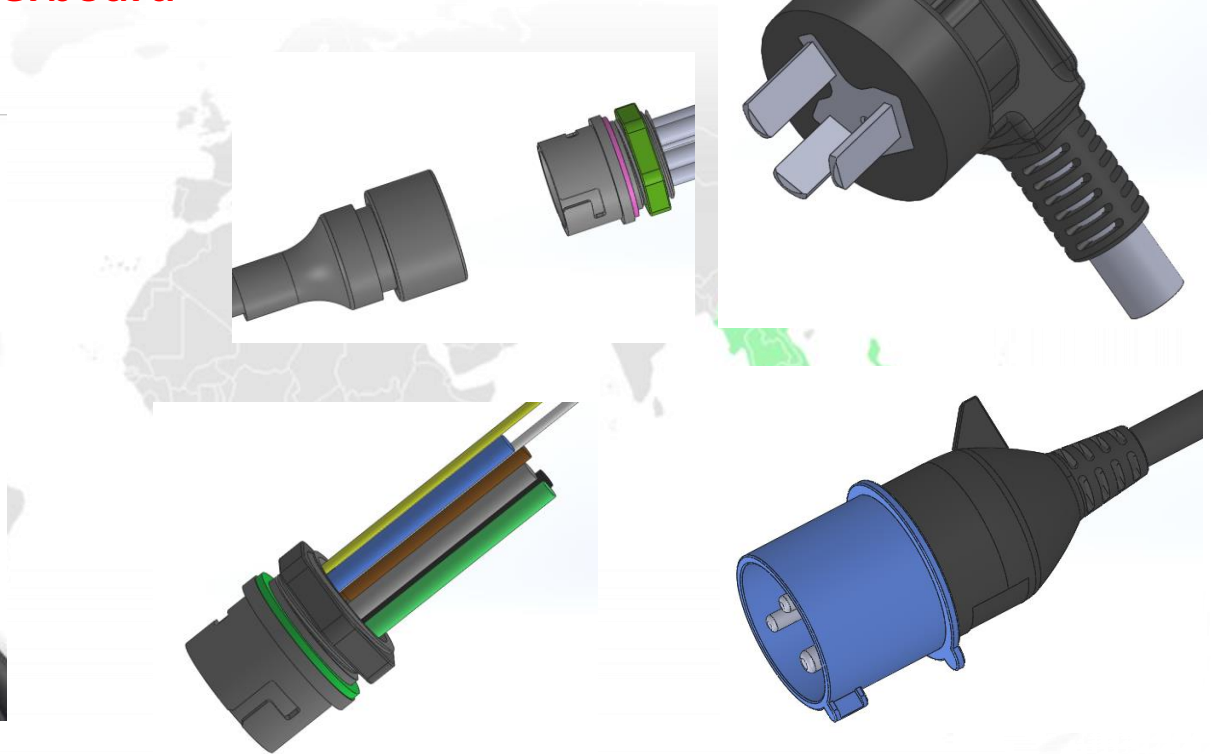
Automobiles have become an important export industry in China (the largest automobile manufacturer in mainland China)

:

In the past five years, China's electric vehicle exports have quadrupled to US \$ 34 billion; global market share expanded to 17.9%



**New product development progress
(major domestic motherboard
manufacturers)**



Indian electric motorcycle charging source cable



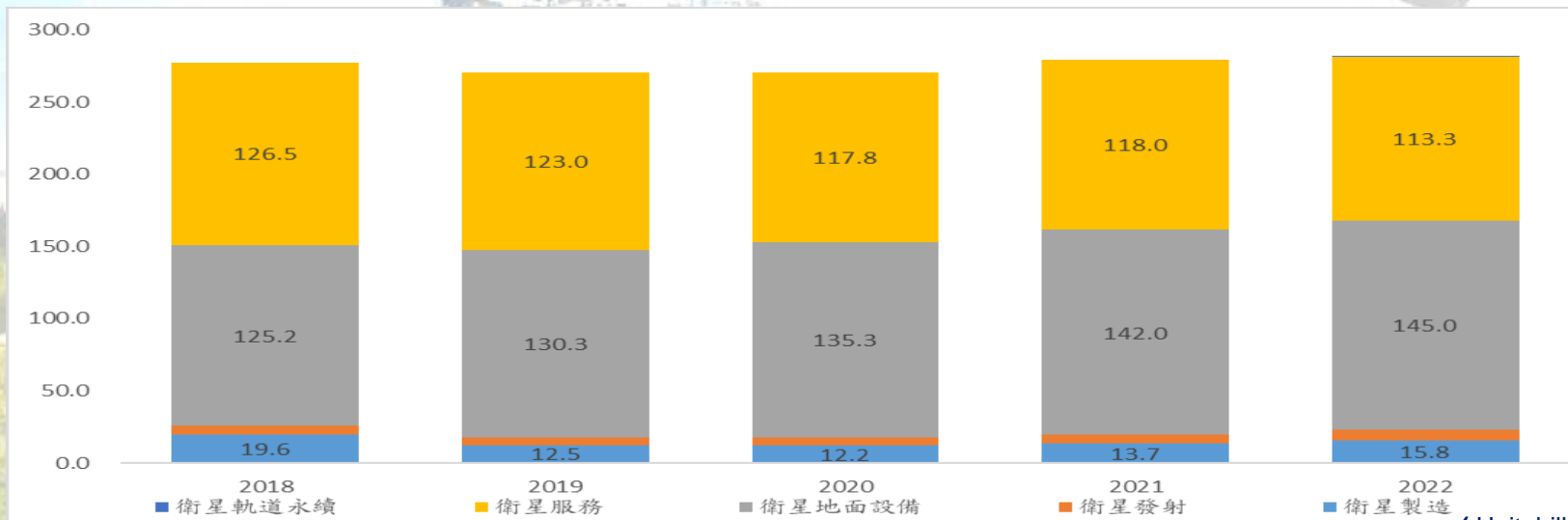
The estimated annual volume exceeds 1.2 million units



Low orbit satellite :

The output value of satellite ground equipment is growing year by year

2021 to 2025 , the global satellite market output value will increase from US\$ 283 billion to US\$ 357 billion, with a compound annual growth rate of 2.6%




(Unit: billion U.S. dollars)

Estimated more than 12 million users worldwide : not restricted by geography, can complement 5G and provide ubiquitous network coverage around the world

SpaceX

About 5,200 satellites have been launched into orbit, and there were about 2.7 million users in 2024/05 . The signal can cover the world, and it is estimated that the cumulative number of users will reach 3.5 million by the end of 2024 .



The first phase of 578 satellites needs to be launched by 2H24

Amazon

It plans to deploy 3,236 satellites in orbit in five phases. The initial satellite network trial operation is about to begin.

The satellite industry chain mainly consists of satellite ground receiving equipment :

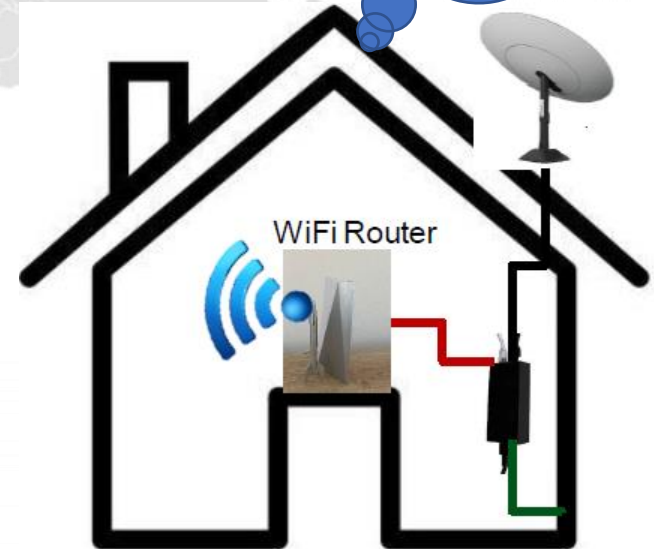
- ◆ first third-generation low-orbit satellite cable that has been commercialized to customers, including 2 power lines and 1 signal line, will be mass-produced in SEP 2024 and will gradually increase in volume in the future;



Naga/Hugo

- ◆ Another major future customer is still in trial production, mainly TPE AC+DC power cords for indoor routers , and the launch time is still to be determined.

Tracking through the antenna, after accessing the router, the user accesses the Internet via WiFi



Low orbit satellite :

AC+DC cable for outdoor receivers will grow quarter by quarter in the second half of the year →→ 3-5%

Maximum growth momentum : 2025



Game console :

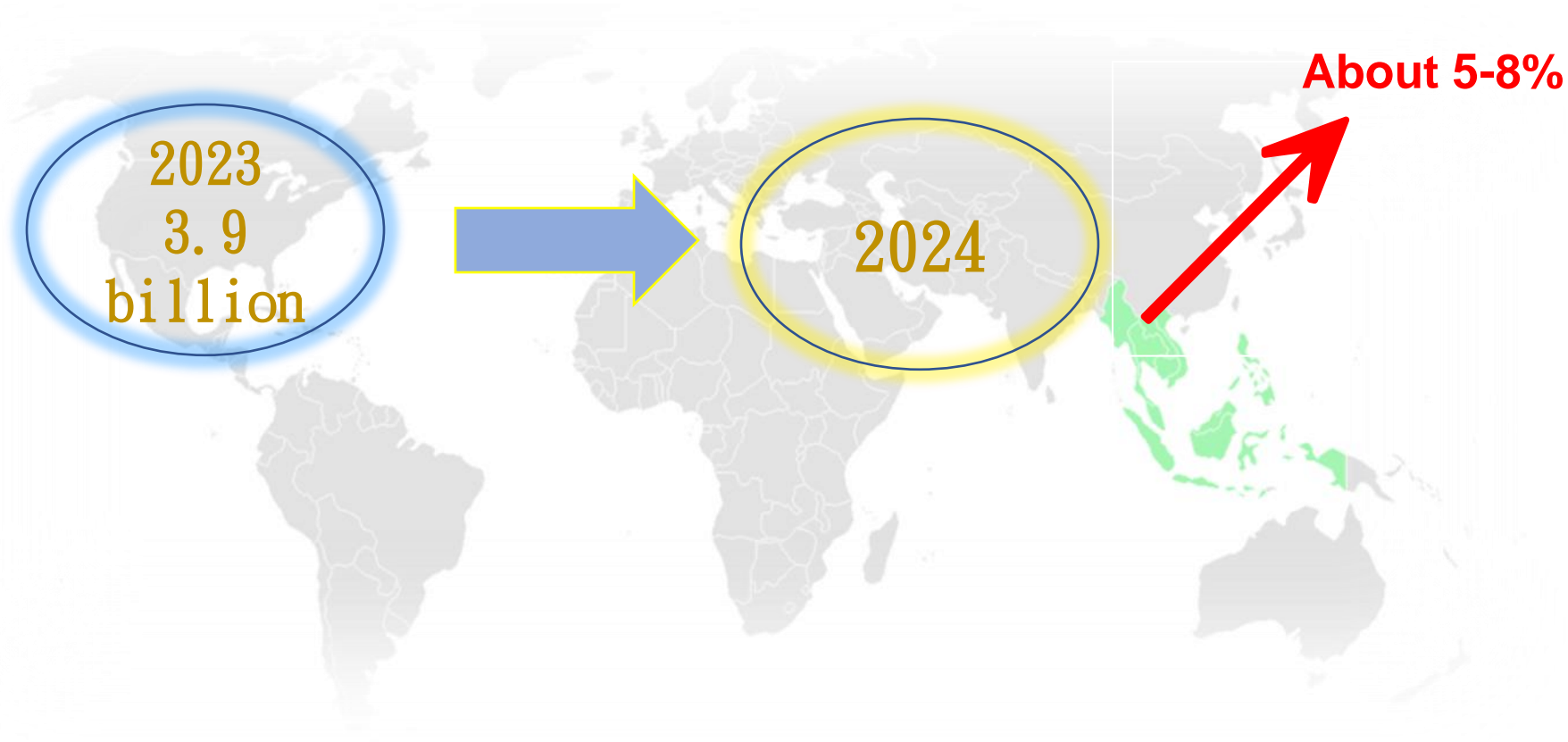
First half : 4.5%






Slight growth → 8%

- ◆ In the first half of the year, Japanese customer demand was poor, and revenue varied significantly from the period.
- ◆ Game consoles are expected to grow slightly compared with the first half as the customer base expands.



Japanese game console manufacturers will launch new generation models in the first half of 2025



	First half of 2024	Second half of 2024 (estimated)
	proportion	proportion
NB and peripheral products (including server)	59%	
Home appliances	21%	
Smart mobile (Machine -containing robot + smart doorbell + smart speaker)	8.5%	
game console	4.5%	
other (Including electric vehicles /5G products / low- orbit satellites)	7.0%	



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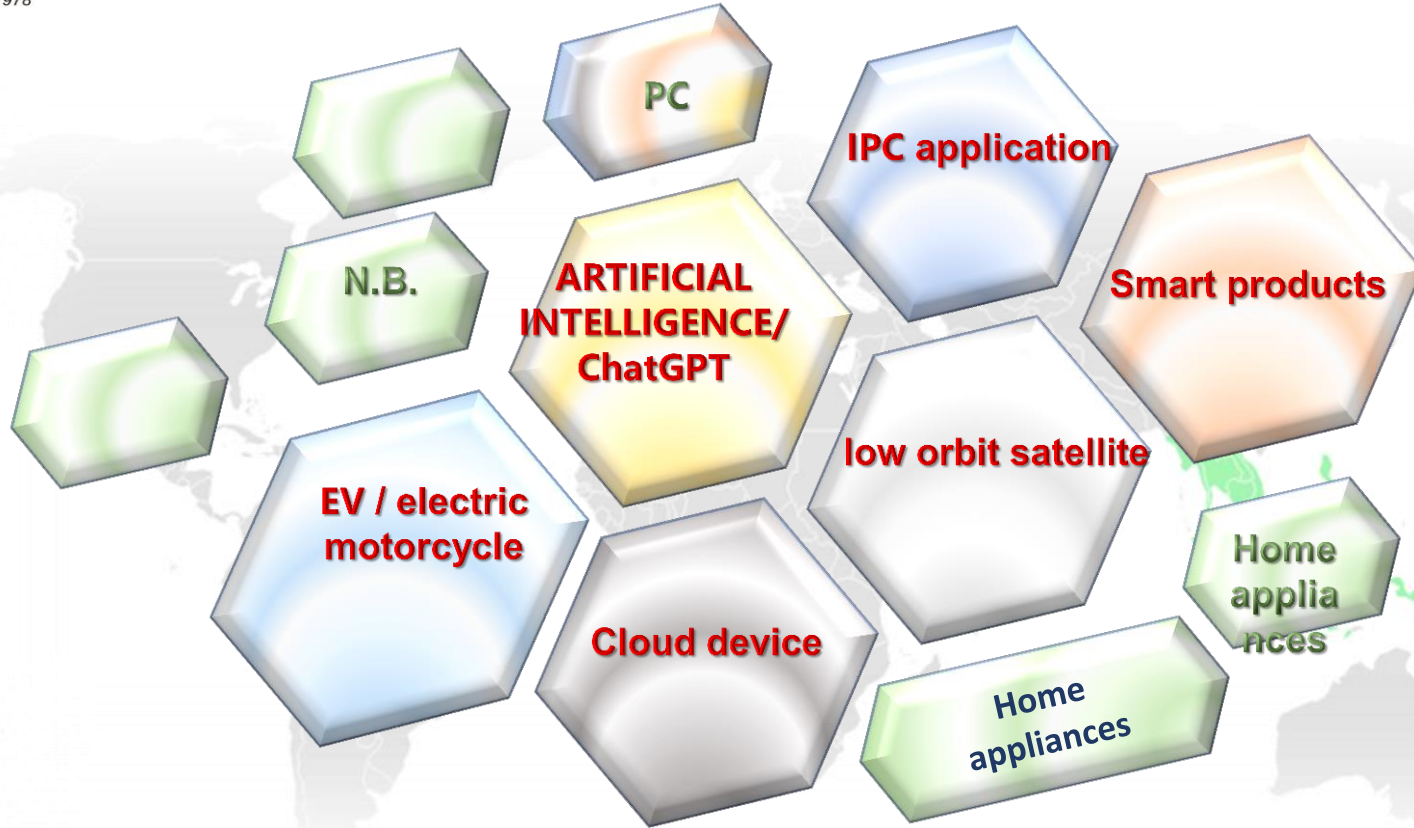
Future operating outlook





■ HZ-AC ■ VN-AC ■ HZ-DC ■ VM-DC — 總計





2 pin to type c
specification
shared charging
cable
development



Special shape

- US regulations
- European regulations
- British regulations
- Japanese rules / regulations



Special waterproof plug

- IEC C-13
- IP-65



private label
•TYPE-C

Type c to Type c jack
specification
conversion
charger cable
development



LS-13M
specification
miniaturize
d series
wiring
hubs
plugs



TypeC

- High power fast charging
- 45W
- 65W
- 100W
- 125W



IEC Series

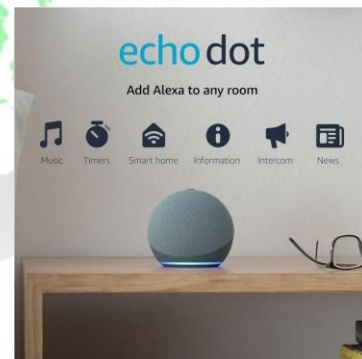
- server
- data center
- medical equipment
- industrial equipment



- ◆ Jumper cord
- ◆ Soft wire, small wire diameter, braided outer cover TYPE-C TO series
- ◆ High current , halogen-free power cord and H05V2V2-F home appliance cord
- ◆ Echo knitting



"Alexa, set a plank timer for 60 seconds."





Server/IPC

The data transmission cable set provided with the hardware server includes: USB , VGA , miniDVI , USB micro B , PS/2 , DVI , HDMI , etc.



The power cord set is generally specified by IEC : C13 , C14 , C5 , C7 , etc.



Data Center

In fields such as cloud servers and AI , the data transmission line group is type c



The power cord set is generally specified by IEC : C19 , C20 , etc.



● Car wire 1.0 model development



● Research and development of automotive cable machines



Electric vehicle charging cable

- NEMA 14-50
- NEMA 5-15

Co-development of car charger



2021 >>

>> >>

2024

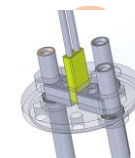
● Automotive cable 2.0 models



● Automotive rifle end development



Newly developed wire rods for China's largest electric vehicle manufacturer



Electric scooter charging source cable





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Since 1978

Vietnam factory development



- **Established: 2023**
- **Land: 18,000 square meters**
- **Product / Capacity Planning (Phase 1 + Phase 2):**

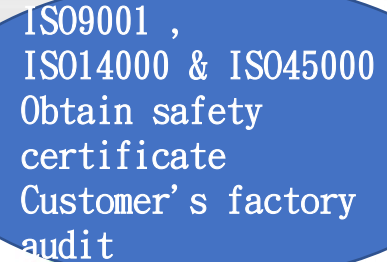
AC power cord → 4 million items / month

DC power cord set → 4 million items / month

Products / Capacities (Phase 1):

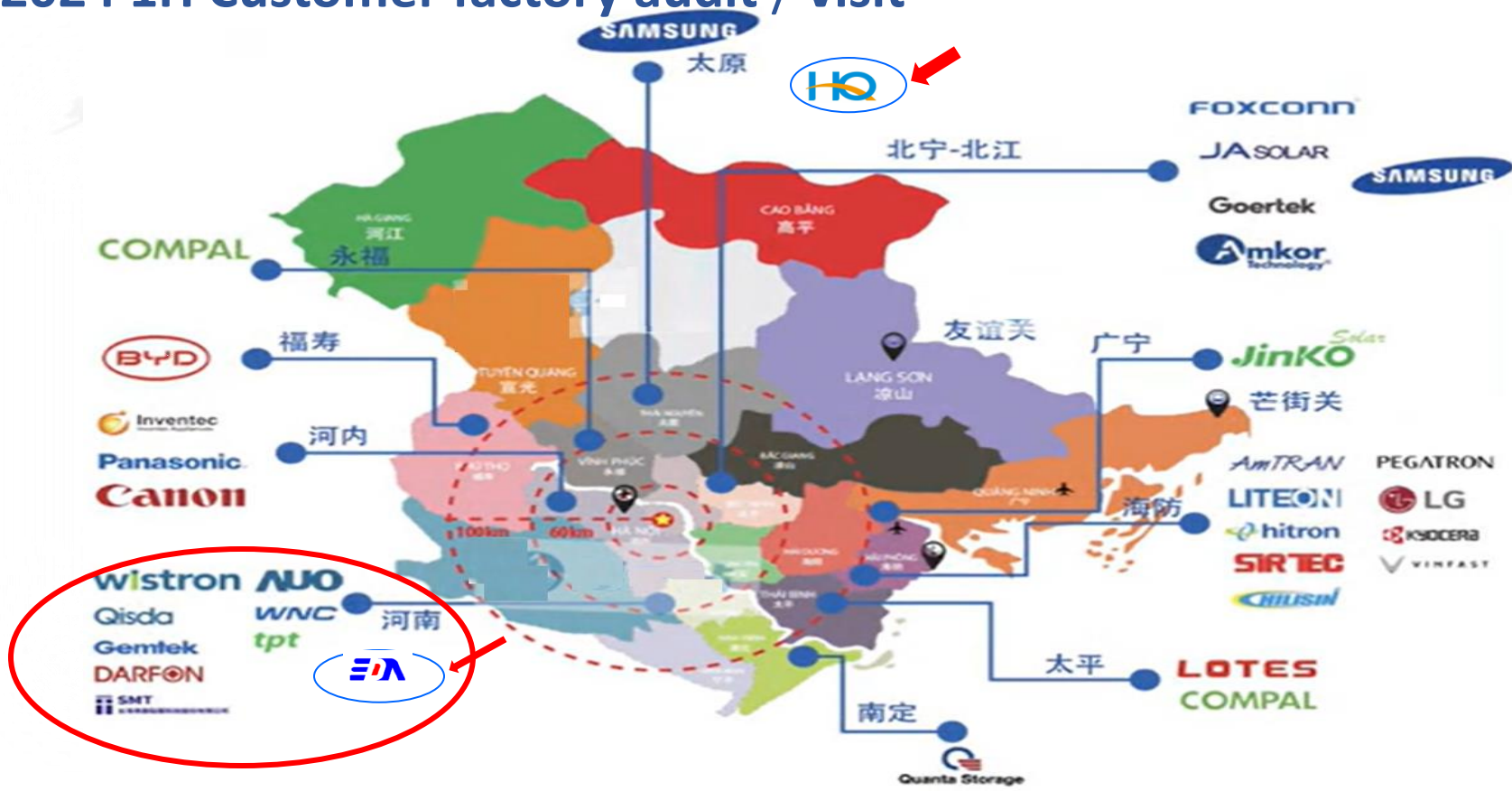
AC power cord → Maximum production capacity 500K~600K PCS/ month (4-production line)

DC power cord set → Maximum production capacity 800K~1KK PCS/ month (6-production line)



ISO9001 ,
ISO14000 & ISO45000
Obtain safety
certificate
Customer's factory
audit

2024 1H Customer factory audit / visit



- 
1. AC mass production + DC trial production : production capacity 800K~1.3KK/ month
 2. Passed ISO9001 , ISO14000 & ISO45000
 3. Obtained major safety certificates
 4. Has passed factory audits by many customers
 5. Main products : game consoles, low-orbit satellites, smart doorbells, smart speakers



THANK YOU

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